

Municipality of Lakeshore – Report to Council

Community Health and Safety

Fire Services



To: Mayor and Members of Council
From: Jason Suchiu – Fire Chief
Date: July 11, 2024
Subject: Lakeshore Fire Services Engine 5 and Tanker 2 Vehicle Replacement

Recommendation

Approve the purchase of two new pumpers to replace Engine 5 and Tanker 2 from City View Specialty Vehicles for \$2,071,284, and preapprove in the 2025 Capital Budget Item Fire-24-6673 to be paid on delivery in the 2025 budget year, as presented at the August 13, 2024 Council meeting.

Strategic Objectives

3b) Modernizing and Enhancing Municipal Functions - Revise business processes to establish and employ a risk management framework, improved workflow management, and financial modelling to inform management of reserves

Background

In the 2024 Capital budget, Council approved developing fire truck specifications and placing orders that will allow us to lock in 2024 pricing and take advantage of available scheduling slots with the intent to receive the trucks within the lifecycle timeframes identified including the replacement of two (2) pumpers in 2025.

The Association of Municipalities of Ontario (AMO) created a program called LAS in 1992 which is a preferred provider of competitively priced business services for Ontario municipalities. That list of preferred providers includes fire truck manufacturers.

Comments

Administration has consulted with three manufacturers and provided them with a list of fire truck specifications matching our requirements for these vehicles. Two manufacturers provided pricing with City View Specialty Vehicles being the better product at the lowest cost.

Currently, the manufacturer is tentatively holding a purchase option for Two (2) 2024 Rosenbauer FXR/RXT Series Pumper for the Lakeshore Fire Department subject to

Council approval. It should be noted that lead times on fire apparatus typically take between 2 and 3 years to build and it is rare to find fire apparatus ready for delivery within 12 months. Additionally, fire apparatus costing has been increasing at a rate of 8-10% year over year due to the high demand and proceeding with this opportunity will save us approximately \$120,000 over deferring this until 2025. The Fire Master Plan also recommends that the existing fire vehicle stock needs to be evaluated and replacing these two apparatuses is the first step in that process.

Administration recommends proceeding with the procurement of these vehicles as permitted by section 3.12 of the Purchasing Policy which states as follows:

Administration recommends proceeding with the procurement of this vehicle as permitted by section 3.12 of the Purchasing Policy which states as follows:

3.12 Cooperative Purchasing

- a) The Town may participate with other government agencies or public authorities in cooperative purchasing where it is in the best interests of the Town to do so and where the purposes, goals and objectives of this policy are complied with by such government agencies and public authorities.
- b) The policies of the government agencies or public authorities calling the cooperative Bid Solicitation are to be the accepted policy for that particular purchase.

The final cost in the recommendation also includes items required after production to outfit the truck to meet our fire service needs. Some of those items include:

- Changeover of Emergency Lighting to meet the Ontario Emergency Vehicle standards allowing for blue and red lighting
- In-cab helmet holders (unable to wear helmets in cabs while the vehicle is in motion)
- Radio equipment installation including base radio and portable radios
- Vehicle decal identification
- Vehicle data terminal

Financial Impacts

The following is a summary of the financial impact of completing the purchase of Lakeshore Fire Service Tanker 2 and Engine 5. The Fire Vehicle and Equipment reserves at the end of 2023 is \$855,000. The reserve balance at the end of 2024 and 2025 is projected to be \$654,000 surplus and \$980,000 deficit.

At the time the order is placed, a deposit of 10% (\$199,906) would be due with the balance being paid in full at the time of delivery.

Item	Total Tender Amount (excluding HST)	Total Tender Amount (including applicable HST)
Lakeshore Tanker 2	\$999,530	\$1,017,122
Additional Outfitting	\$18,200	\$18,520
Lakeshore Engine 5	\$999,530	\$1,017,122
Additional Outfitting	\$18,200	\$18,520
Savings for purchasing two vehicles together	\$10,000	
Total		\$2,071,284

Report Approval Details

Document Title:	Lakeshore Fire Services Engine 5 and Tanker 2 Vehicle Replacement.docx
Attachments:	
Final Approval Date:	Aug 2, 2024

This report and all of its attachments were approved and signed as outlined below:

Prepared by Jason Suchiu

Submitted by Frank Jeney

Approved by the Corporate Leadership Team