

# Municipality of Lakeshore – Report to Council

## Operations

## Public Works



**To:** Mayor and Members of Council  
**From:** Jeff Wilson, Division Leader – Public Works  
**Date:** December 20, 2024  
**Subject:** 2024 Tender Award – Permanent and Portable Generators

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### Recommendation

Award the tender for the Permanent and Portable Generators to Anet Fiber Tech Inc. for the total amount of \$1,105,148.88 (including applicable HST);

Approve an over budget amount of \$141,286.40 (including applicable HST) to be funded from the Facilities Reserves;

Approve a transfer back to reserves in the amount of \$166,556.80 to the Stormwater Reserves;

Approve an over budget amount \$105,524.48 to be funded from Water Reserves; and

Approve a transfer back to reserves in the amount of \$74,835.20 to the Wastewater Reserves, as presented at the March 4, 2025 Council meeting.

### Strategic Objectives

The following Strategic Objective is applicable to this project:

1a) Building and Stewarding Municipal Infrastructure - Update Asset Management Plan

### Background

To ensure seamless operation of the Municipality's essential functions, the supply and installation of the following seven (7) permanent generators and five (5) portable generators have been approved over the last several years through budget:

### Permanent Generators

1. Public Works West Yard;
2. Public Works East Yard; (excluded from final contract, see below)
3. Fire Station #5;

4. Rourke Line Operation Center;
5. Stoney Point Water Treatment Plant (WTP);
6. Haycroft Pumping Station; and
7. Comber Pumping Station.

### **Portable Generators (50KW)**

1. Water Management (Wastewater) (x3); and
2. Public Works (x2).

As noted above, and reflected in the 2024 budget, Council approved funding for lifecycle replacements of three 50 KW portable generators in Water Management (wastewater) and purchase of two new 50 KW portable generators in Public Works.

The Water Management (Wastewater) portable generators are used to provide backup power to several sanitary pumping stations and the two new portable generators in Public Works will provide backup power for several new storm water pumping stations that were installed with backup power capabilities.

Operations previously issued three separate Requests for Tenders (RFT) to solicit proposals for the supply and installation of generators. However, each time Operations received no bids due to the backlog of production and supply due to COVID.

A report was brought before Council on August 15, 2023, which recommended proceeding with a non-competitive procurement process. The recommendation was not approved, and the following Council resolution was made:

237-08-2023

Direct Administration to re-tender the supply and installation of generators at Lakeshore facilities and allow all bidders pursuant to the provisions of the Procurement By-law.

Based on the direction from Council, Administration prepared documents to proceed through the tender process.

### **Comments**

The tender for the supply and installation of the facilities generators was publicly advertised on Bids & Tenders on December 4, 2024.

The following table outlines the eight compliant bids that were submitted before the closing deadline on January 15, 2025:

<b>Tenderer</b>	<b>Price (excluding HST)</b>	<b>Price (including applicable HST)</b>
Anet Fiber Tech Inc.	\$1,215,300.00	\$1,236,698.28
12256894 Canada Inc.	\$ 1,230,650.00	\$1,252,309.44
Powerserve Inc	\$1,279,750.00	\$1,302,373.60
NDielco Electric Ltd	\$ 1,289,000.00	\$1,311,686.40
Genrep Ltd./Ltée.	\$ 1,376,454.44	\$1,400,680.04
Selectra Inc.	\$1,449,267.24	\$1,474,774.34
Rorison Electric Limited	\$1,703,462.00	\$1,733,442.93
Valente Contracting Inc	\$1,968,270.00	\$2,002,911.55

A ninth bid was submitted but found to be not compliant and not opened.

### Financial Impacts

To help mitigate the impact on the facilities reserves, Administration negotiated a reduction of \$131,270.40 (including applicable HST) for the removal of the Public Works East shop generator from the tender. This generator will be brought forward in a future budget when facility renovations are approved.

A summary of the financial impacts and the approved budget has been included below:

<b>Facility</b>	<b>Total Project Cost (excluding HST)</b>	<b>Total Project Cost (including applicable HST)</b>	<b>Approved Budget (year)</b>	<b>Difference (over)/under</b>
<b>Facilities Budget</b>				
Public Works West	\$130,000.00	\$132,288.00	\$60,000.00 (2021)	*(\$72,288.00)
*Public Works East	*\$129,000.00	*\$131,270.40		
Fire Station #5	\$139,000.00	\$141,446.40	\$70,000.00 (2022)	(\$71,446.40)
Operations Center	\$145,000.00	\$147,552.00	\$150,000.00 (2022)	\$2,448.00
<b>Total</b>	<b>*\$414,000.00</b>	<b>\$421,286.40</b>	<b>\$280,000.00</b>	<b>*(\$141,286.40)</b>

Facility	Total Project Cost (excluding HST)	Total Project Cost (including applicable HST)	Approved Budget (year)	Difference (over)/under
<b>Public Works Budget</b>				
Public Works Portable Generators (2)	\$82,000.00	\$83,443.20	\$200,000.00 (2024)	\$116,556.80
Grant Funding (EMO Community)			\$50,000.00	\$50,000.00
<b>Total</b>	<b>\$82,000.00</b>	<b>\$83,443.20</b>	<b>\$250,000.00</b>	<b>\$166,556.80</b>
<b>Water Management Budget (Water)</b>				
Stoney Point WTP	\$164,000.00	\$166,886.40	\$370,000.00 (2024)	(\$105,524.48)
Haycroft Pumping Station	\$153,300.00	\$155,998.08		
Comber Pumping Station	\$150,000.00	\$152,640.00		
<b>Total</b>	<b>\$467,300.00</b>	<b>\$475,524.48</b>	<b>\$370,000.00</b>	<b>(\$105,524.48)</b>
<b>Water Management Budget (Wastewater)</b>				
Wastewater Portable Generators (3)	\$123,000.00	\$125,164.80	\$200,000.00 (2024)	\$74,835.20
<b>Total</b>	<b>\$123,000.00</b>	<b>\$125,164.80</b>	<b>\$200,000.00</b>	<b>\$74,835.20</b>
<b>Total Project Costs</b>	<b>\$1,086,300.00</b>	<b>\$1,105,418.88</b>	<b>\$1,100,000.00</b>	<b>(\$5,418.88)</b>

\*This item was negotiated to be removed from the contract and is not included in the total budget or over/under difference calculations shown.

Included in the tender totals is a cash allowance of \$10,000.00 for each site to cover the cost of natural gas servicing connections. The actual service fees and connections are unknown so a cash allowance was included to cover the service charges that will be payable to Enbridge Inc. If the cash allowance for the gas service is not used or only partially used the remainder will be returned to the appropriate reserves.

Further, Lakeshore was successful in its application for a Community Emergency Preparedness Grant and received a total amount of \$50,000.00. Notification related to

this grant was received in January 2025. This will help to offset the cost of the new portable generators in Public Works.

It should also be noted that some of these generators are for life safety and will be required to follow requirements for maintenance and inspections. A budget request will be submitted in 2026 to cover the costs associated with the required generator maintenance.

Based on the above, Administration recommends awarding the tender to Anet Fiber Tech Inc in the amount of \$1,105,418.88 (including applicable HST).

As this tender includes generators from different budget centers the below approvals are also applicable:

- 1) Approve an over budget amount of \$141,286.40 to be funded from the Facilities Reserves;
- 2) Approve a transfer back to reserves in the amount of \$166,556.80 to the Stormwater Reserves;
- 3) Approve an over budget amount \$105,524.48 to be funded from Water Reserves; and;
- 4) Approve a transfer back to reserves in the amount of \$74,835.20 to the Wastewater Reserves.

### Report Approval Details

Document Title:	Tender Award - Facilities Generators.docx
Attachments:	
Final Approval Date:	Feb 20, 2025

This report and all of its attachments were approved and signed as outlined below:

Prepared by Jeff Wilson

Submitted by Krystal Kalbol

Approved by the Corporate Leadership Team