

Municipality of Lakeshore – Report to Council

Operations

Engineering & Infrastructure



To: Truper McBride, Chief Administrative Officer

From: Jeff Wilson, Division Leader, Public Works

Date: October 17, 2022

Subject: Tender Award – 2022 Tree Planting Services

Recommendation

Award the 2022 Tree Planting Services Tender to TDE Group Inc. in the amount of \$141,651.96 (including applicable HST) within the total budget.

Background

The request for tender was to supply and plant three hundred and forty-two (342) trees within the Municipality of Lakeshore and was publicly advertised on Bids & Tenders on August 31, 2022.

There was a total of four (4) tenders received for the tree planting tender outlined below:

Tenderer	Tendered Amount (excluding HST)	Tender Amount (including applicable HST)
TDE Group Inc.	\$139,202.00	\$141,651.95
Crimson Landscapes Limited	\$209,660.00	\$213,350.02
Creative Homescapes Inc.	\$189,810.00	\$193,150.66
Quality Turf	\$253,000.00	\$257,961.60

Comments

The tree planting tender includes:

- Trees in new subdivisions that are funded through development.
- Parks trees are included as part of the Parks Master Plan.
- Public Works included tree replacements within the right of way.
- The Tree Planting project as funded in the 2022 budget.

Administration recommends the approval of the total tendered amount of \$141,772.03 including applicable HST.

Financial Impacts

The table below provides a summary of the costs:

Location of Planting	# Of Trees	Budgeted Amount	Contract Cost (including applicable HST)	Difference Under/(Over)
New Subdivisions	268	\$107,200.00	\$110,723.02	(\$3,523.02)
Parks	20	\$20,000.00	\$8,262.91	\$11,737.09
Replacement of dead trees in right-of-way	14	\$10,000.00	\$6,140.20	\$3,859.80
Tree Planting Program	40	\$20,000.00	\$16,525.82	\$3,474.18
Total	342	\$157,200.00	\$141,651.95	\$15,548.05

Tree planting services in new subdivisions is the only category that is over budget and \$3,523.02 (including applicable HST) is required to supplement the additional funds needed to supply and plant trees in new subdivisions. This was underfunded during collection of tree dollars as per the old subdivision agreements. It should be noted this has been rectified in the new subdivision agreements identifying that any overages beyond the \$400.00 per tree collected for new developments is required to be paid for by the developer. This should be funded as part of the tree planting program.

The remaining categories are all below the allocated budget.